

First Potomac Realty

Hampton Roads, Virginia



THE CHALLENGE

First Potomac was looking for a service provider partner to help manage their facility services and improve their operational efficiency. Having many locations across the Hampton Roads region, it was important First Potomac Realty to build a relationship with a service provider who could accommodate all of their offices.

THE SOLUTION

Piedmont Service Group has worked with First Potomac Realty for over seven years to help them reduce energy and operating costs in their facilities. This reduction in energy use and operating costs has helped increase the value of their properties for their business and shareholders. Piedmont keeps the HVAC & building automation systems running at peak efficiency to minimize repairs, downtime and tenant complaints.

Piedmont also consults with First Potomac in regard to energy projects that have been identified to have a positive return on investment and a positive impact on the buildings.

“We are happy to be working with Piedmont Service Group and are very appreciative for their ideas, services, and recommendations to help operate our facilities more efficiently.”

Jamie Thomas
Senior Property
Manager



ABOUT THE CLIENT

First Potomac Realty Trust is a self-managed real estate investment trust (REIT) that focuses on owning, operating, developing and redeveloping commercial real estate in the greater Washington, D.C. region.

Headquartered in Bethesda, Maryland with a portfolio of over nine million square feet

HOW CAN WE HELP YOUR BUSINESS GROW?

Piedmont Service Group makes buildings more efficient. A leader in energy services, Piedmont has expanded its core HVAC business to address the growing market demand for energy efficiency and sustainability services. The company is headquartered in Raleigh, NC and employs 200+ people across seven locations in North Carolina, South Carolina and Virginia. Piedmont was founded in 1971.

Piedmont Service Group

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Locations in:

Raleigh, NC Greensboro, NC Greenville, NC
Wilmington, NC Hickory, NC Richmond, VA
Chesapeake, VA Myrtle Beach, SC

www.piedmontsg.com